

TSM CONSULTING PRICE LIST 2020

We have the Expertise and Experience
to deliver an Exceptional Service!



Rates - January 2020 – December 2020

Assessment Services	Unit/Notes	SA Rand
Behavioural Assessments		
Test Administration Fee	Per Hour	R650.00
General Administration Fee	Per Hour	R250.00
Fact - Find	Per Person	R1650.00
Role - Play	Per Person	R1650.00
In-Basket	Per Person	R1650.00
Analytical Exercise	Per Person	R1815.00
Observer (Role-play or Fact-find)	Per Person	R600.00
Observer (Analytical Exercise)	Per Person	R600.00
Integrated Report (two or more exercises)	Per Report	R1830.00
Feedback	Per Hour	R1100.00
Personality Questionnaires		
OPQ Questionnaire	Sales Report	R2006.00
	Team Types & Leadership Report	R1294.00
	Manager Report	R1294.00
	Leadership Report	R3000.00
	Emotional & Social Competence Report	R2006.00
	Universal Competency Report	R2033.00
Customer Contact Styles Questionnaire (CCSQ)	Managers' Report	R1294.00
Psytech 15 FQ	Extended Report	R1670.00
Hogan Development Survey	HDS Insight Report	R1500.00
Hogan Motives, Values, Preferences Inventory	MVPI Insight Report	R1500.00
Hogan Personality Inventory	HPI Insight Report	R1500.00
The Leadership Circle	Per Person	R2500.00
Insights Discovery Questionnaire for Teambuilding	Per Report	R1500.00
Giotto Test	Standard Giotto Report	R611.00
	Report with interpreted executive summary	R1150.00
Ability Tests		
Critical Reasoning Test Battery (Verbal, Numerical & Inductive)	Ability Report	R858.00

Administrative Test Battery (Verbal, Numerical & Clerical Checking)	Ability Report	R858.00
Skills Test	Per Report	R450.00
Aptitude Test	Per Report	R550.00
Interest Questionnaires		
Scenarios	Situational Judgement Report	R1100.00
Conceptual and Learning Potential		
Administration Fee if applicable	Per Hour	R650.00
TRAM & APIL B	Per Report	R1043.00
IRIS	Interview Only	R2200.00
IRIS	Verbal Feedback & Generic Written Report	R2550.00
Career Path Appreciation (CPA)	Generic Report	R4900.00
Career Path Appreciation (CPA)	Standard Report	R5610.00
MCPA (CPA Online)	Generic Report	R4140.00
MCPA (CPA Online)	Standard Report	R475.00
Cognitive Process Profile (CPP)	Administration and Report	R3850.00
I-Lamp per NQF Level	Per Report	R572.00
Training & Development Workshops		
In-house Training Courses (Max 15 people)	Per Day	R7200.00
Public Courses	Per person depending on the workshop content	R1050.00 – R2000.00
Additional Services		
Labour Relations Support	Per Hour	R990.00
Recruitment & Selection	Annual cost to company	12%
Response Handling	Per CV	R120.00
Project Management	Fee as agreed with client	POA
Organisational Development Interventions	Fee as agreed with client	POA
Criminal Checks	Per Check	R295.00
Reference Check	Per Reference	R150.00
Mystery Calling	Per Branch	R522.00
Mystery Shopping	Per Branch	R632.50

Notes to fee structure

Description	Comment
International travel and subsistence costs	Prices do not include cost of air travel and airport taxes, flight arrangements, visa costs, car hire, travel insurance, parking and travel costs to the airport in South Africa per Consultant / Trainer. Accommodation and subsistence costs per Consultant / Trainer will be for the account of the client, as would courier cost for training / assessment material should this be required.
Local flights, car rental and accommodation	Prices do not include travel (including flight arrangements and car hire where relevant); accommodation and subsistence costs (where applicable) are not included.
Travel cost	Travel cost is charged at R3,80 per kilometre
Refreshments/Subsistence's	When a consultant is requested to stay over the subsistence's cost is R150.00 per day, excluding an additional R50.00 if breakfast is not included. In-house training - refreshments and lunches to be provided by the client where training is conducted in-house.
Material costs	Material cost will be quoted according to the intervention
Cancellation policy	Cancellation - 48 hours or later before the committed time will be charged at the full cost of all assessments or any other work that was agreed upon.