

TSM CONSULTING PRICE LIST 2021

We have the Expertise and Experience
to deliver an Exceptional Service!



Price List January 2021 – December 2021

Assessment Services	Unit/Notes	SA Rand
Behavioural Assessments		
Test Administration Fee	Per Hour	R700.00
General Administration Fee	Per Hour	R270.00
Fact - Find	Per Person	R1780.00
Role - Play	Per Person	R1780.00
In-Basket	Per Person	R1780.00
Analytical Exercise	Per Person	R1960.00
Observer (Role-play or Fact-find)	Per Person	R650.00
Observer (Analytical Exercise)	Per Person	R650.00
Integrated Report (two or more exercises)	Per Report	R1830.00
Summary Report	Per Report	R590.00
Feedback	Per Hour	R1100.00
Personality Questionnaires		
OPQ Questionnaire	Sales Report	R2160.00
	Team Types & Leadership Report	R1400.00
	Leadership Report	R3240.00
	Emotional & Social Competence Report	R2160.00
	Universal Competency Report	R2195.00
Customer Contact Styles Questionnaire (CCSQ)	Managers' Report	R1400.00
Psytech 15 FQ	Extended Report	R1800.00
Hogan Development Survey	HDS Insight Report	R1620.00
Hogan Motives, Values, Preferences Inventory	MVPI Insight Report	R1620.00
Hogan Personality Inventory	HPI Insight Report	R1620.00
The Leadership Circle	Per Person	R2700.00
Insights Discovery Questionnaire for Teambuilding	Per Report	R1620.00
Psychruit Personality Questionnaire	Insight Leadership Sales Team Interviewer On-boarding Personal	R1620.00
	Feedback or Selection Report	
Giotto Test	Standard Giotto Report	R660.00
	Report with interpreted executive summary	R1240.00

Ability Tests		
SHL Critical Reasoning Test Battery (Verbal, Numerical & Inductive)	Ability Report	R925.00
SHL Administrative Test Battery (Verbal, Numerical & Clerical Checking)	Ability Report	R925.00
Psycruit Ability Test (Verbal, Numerical, Abstract & Situational Judgement)	Ability Report	R540.00
Skills Test	Per Report	R480.00
Aptitude Test	Per Report	R590.00
Interest Questionnaires		
Scenarios	Situational Judgement Report	R1188.00
Conceptual and Learning Potential		
Administration Fee if applicable	Per Hour	R700.00
TRAM & APIL B	Per Report	R1126.00
IRIS	Interview Only	R2376.00
IRIS	Verbal Feedback & Generic Written Report	R2754.00
Career Path Appreciation (CPA)	Generic Report	R5000.00
Career Path Appreciation (CPA)	Standard Report	R5720.00
MCPA (CPA Online)	Generic Report	R4200.00
MCPA (CPA Online)	Standard Report	R4850.00
Cognitive Process Profile (CPP)	Administration and Report	R4158.00
I-Lamp per NQF Level	Per Report	R617.00
Training & Development Workshops		
In-house Training Courses (Max 15 people)	Per Day	R7200.00
Public Courses	Per person depending on the workshop content	R1050.00 – R2000.00
Additional Services		
Labour Relations Support	Per Hour	R1069.00
Recruitment & Selection	Annual cost to company	12%
Response Handling	Per CV	R130.00
Credit Check	Per Check	R110.00
Reference Check	Per Reference	R160.00
Criminal Checks	Per Check	R310.00
Project Management	Fee as agreed with client	POA
Organisational Development Interventions	Fee as agreed with client	POA

Notes to fee structure

Description	Comment
International travel and subsistence costs	Prices do not include cost of air travel and airport taxes, flight arrangements, visa costs, car hire, travel insurance, parking and travel costs to the airport in South Africa per Consultant / Trainer. Accommodation and subsistence costs per Consultant / Trainer will be for the account of the client, as would courier cost for training / assessment material should this be required.
Local flights, car rental and accommodation	Prices do not include travel (including flight arrangements and car hire where relevant); accommodation and subsistence costs (where applicable) are not included.
Travel cost	Travel cost is charged at R3.80 per kilometre
Refreshments/Subsistence's	When a consultant is requested to stay over the subsistence's cost is R150.00 per day, excluding an additional R50.00 if breakfast is not included. In-house training - refreshments and lunches to be provided by the client where training is conducted in-house.
Material costs	Material cost will be quoted according to the intervention
Cancellation policy	Cancellation - 48 hours or later before the committed time will be charged at the full cost of all assessments or any other work that was agreed upon.

